



COMPANY FACT SHEET

CORPORATE OVERVIEW

SkyTerra Communications:

- is currently authorized to use approximately 30 MHz of coordinated North American spectrum in a terrestrial wireless network with an integrated satellite overlay to provide ubiquitous and enhanced services
- SkyTerra is working with leading technology vendors to develop this powerful next generation hybrid wireless network that will provide ubiquitous high bandwidth coverage in every market of North America
- This network will utilize a powerful satellite constellation working in unison with SkyTerra's patented ancillary terrestrial component (ATC) technology to deliver seamless wireless services to its end-users over standard wireless devices
- SkyTerra holds the first FCC authorization to enhance its satellite system with an ATC network
- Currently, SkyTerra is North America's premier provider of mobile satellite communications services, offering a wide choice of two-way (push-to-talk) radio, mobile data, voice and fax services via its two existing satellites

SkyTerra NETWORK

The Skyterra Network infrastructure is made up of the following major components:

Current:

- 2 satellites: The MSAT-1 and MSAT-2
- A 24/7 Network Operations Center (NOC)
- SkyTerra has 99.9% network availability, reflecting its quality systems, proprietary software, and staff

Next Generation Network Plan:

- SkyTerra plans to launch a two-satellite configuration: SkyTerra 1 and SkyTerra 2

- Most powerful commercial satellites ever deployed, enabling multi spot-beam frequency re-use and communication with standard cellular handset when out of terrestrial coverage

STRATEGIC PLAN

- Select premier satellite system suppliers to embark on new phase of next generation ubiquity
- Potential partners include: telecom and media players, existing network operators and technology players.
- Exploration of further international expansion

PATENT PORTFOLIO

Skyterra has the most dominant ATC patent portfolio in the world:

- Earliest (1991)
- Extensive (approximately 300 patent applications filed – over 175 US and international approved)
- Broadest (all system components)
- Worldwide





SERVICE AND COVERAGE

Coverage Area

SkyTerra's satellite network system operates over North America and within 200 nautical miles of the waterways surrounding North America. Certain technical considerations and limitations, as well as the nature of customer terminals, can affect the availability of service in certain areas, including Alaska and Canada. In addition, the availability of service at the edge of coverage fluctuates depending on various conditions.



Markets:

Serves the following markets: Public Safety/ Homeland Security, Emergency Response, Law Enforcement, Military, Coast Guard, Trucking, Rail, Oil and Gas, Marine, Natural Resources, Utilities

MANAGEMENT TEAM

Marc Montagner	Executive Vice President of Strategy, Development and Distribution
Gary Epstein	Executive Vice President of Law and Regulation
Drew Caplan	Chief Network Officer
Peter Karabinis	Senior Vice President and Chief Technology Officer
James A. Wiseman	Vice President and Corporate Controller

CONTACT INFORMATION

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